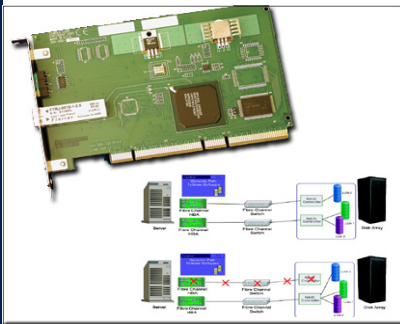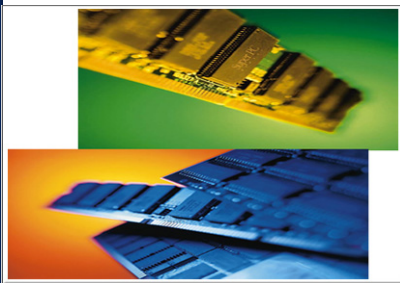## Making Storage More Productive

Founded in 1968, Cambex provides products and services for optimizing storage network productivity and application performance. We are dedicated to providing cost-effective storage solutions with superior reliability, performance, and value to reduce TCO and improve ROI. We are proud to serve thousands of corporations and agencies worldwide. Our customers include Fortune 1000 companies such as JP Morgan Chase, EDS, Hewlett-Packard, Lockheed Martin and United Airlines.

SAN PRODUCTIVITY OPTIMIZATION SOLUTIONS

VersaCache™ SAN Cache

VersaCache is a unique storage caching appliance that is user configurable as a block-level SAN cache and/or solid state disk. Using the latest DDR memory technology, VersaCache serves data up to 100 times faster than disk. Multiple Fibre Channel interfaces enable easy SAN integration and extensive RAS features ensure data integrity and availability. VersaCache coexists non-disruptively with existing storage infrastructures and greatly increases the productivity and performance of storage networks.

STOR™ Series Memory

Cambex has installed billions of bytes of STOR series memory at mission-critical sites worldwide. STOR series memory is offered for virtually the entire range of IBM, Sun, HP, and Dell servers and workstations. Highlighting our dedication to quality and technical excellence, we are the only independent supplier of memory for the high-end IBM p680 server and 9672 mainframe. Cambex also provides STOR series cache memory for IBM ESS and Hitachi enterprise disk arrays

FibreQuik™ Fibre Channel HBAs
Dynamic Path Failover™ Software

Cambex offers its FibreQuik Fibre Channel host bus adapters (HBAs) to provide server-to-SAN connectivity in IBM AIX, Linux and Windows environments. The HBAs support Cambex's Dynamic Path Failover (DPF) software which provides the availability and performance required by mission-critical applications. DPF provides full data availability in the event of a storage path failure and can double the effective data rate by supporting active-active operation. DPF software supports native IBM Fibre Channel HBAs as well.

SAN Optimization Services

We offer SAN optimization consulting services to increase the productivity of storage networks. Along with application tuning, we utilize the VersaCache and server memory to remove application performance bottlenecks thereby significantly increasing the performance and capacity utilization of storage networks.

Mainframe Rehosting Services

We have partnered with Sun Microsystems to offer mainframe rehosting services. Migrating mainframe applications to Sun open systems servers can reduce annual hardware and software costs by as much as 75 percent. Typical return on investment is less than 24 months while customers benefit from greater flexibility, scalability and often performance.

Cambex Storage Partners

Cambex has formed OEM, reseller, and technology partnerships with many of the leading storage vendors in the industry. These alliances enable us to deliver multi-vendor storage optimization services, allow us to provide our customers with "best of breed" storage and server products to complement our offerings, and provide alternative distribution channels for our solutions. Our partners include HP, Sun Microsystems, EMC, StorageTek, Fujitsu, Xiotech, Brocade, Cisco, and Veritas.

Cambex Milestones

Over the years, Cambex has introduced many "firsts" to the storage industry. In 1970, Cambex became the first independent supplier of memory for the IBM System 360 mainframes. Since then, the company has continued to lead in memory and storage innovations.

2005: Launched VersaCache, industry's first user partitionable SAN Cache and SSD

2002: Introduced first independent memory for high-end IBM pSeries servers

1998: First supplier of PCI / Micro Channel Fibre Channel HBAs for IBM AIX servers

1991 & 1992: Named 'Best Small Company in America' by Forbes Magazine

1988: Introduced first independent cache memory for IBM disk controller

1976: Industry's first independent supplier of solid state disk (SSD) for IBM mainframes

1973: Industry's first independent supplier of fully plug compatible memory for IBM mainframes

Optimizing Storage Network Productivity

Leverage our experience across storage subsystems and computing platforms. Our SAN performance optimization solutions are supported by our experienced staff of sales and technical experts who will help you realize the highest level of productivity from your storage infrastructure resulting in marked improvements in application performance while reducing TCO. Our solutions will protect your investment in your existing servers and disk storage while accelerating your business-critical applications. Our dedicated technical support staff working for you with our Systems Assurance Support Plan will insure the reliability you demand.

With over 35 years supporting the memory and storage requirements of the most demanding applications, we understand your need to combine value with the highest levels of performance, quality, and service.

Cambex - The Storage Productivity Specialists

Corporate Headquarters
Cambex Corporation
115 Flanders Road
Westborough, MA 01581
Tel: (508) 983-1200
Fax: (508) 983-0255
Web: www.cambex.com

Sales
Voice: (800) 325-5565
Fax: (508) 983-0255
E-mail: sales@cambex.com